

Newsletter Editor: Jorie Rose

April 30, 2010

FANO 19th Conference AUGUST 18-19, 2010

Nuts & Bolts Workshops

The event will also feature speakers and workshops on topics including healthcare, legislative trends, telling your nonprofit story and donor prospecting. On the topic of prospect research, Julie Maspons, Director of Advancement Research at the University of Miami, will give her talk: "Using Philanthropy Data to Maximize Your Fundraising" Bob Kovecevich and Rick Stone will present their entertaining and informative workshop, "Telling Your Story" to give you the tools to communicate your nonprofit's mission in an engaging and effective way. And, Associated Industries and State Representatives will present an update from Tallahassee on legislative changes that will effect your organization.

Resources Within Reach

Florida's expanded benefits, services and goods will be showcased at the FANO Nonprofit Resource EXPO. This is your opportunity to support FANO by becoming a conference sponsor or exhibitor. Sponsors & exhibitors will have a valuable opportunity to educate the nonprofit world about their products. Create goodwill for your company and register. (EXPO public hours at no charge: Aug. 18, 12-4.)



SAVE THE DATE:

The Florida Association of Nonprofit Organizations (FANO) will hold its 19th Annual Conference "A Better Path: Bold Steps to Stronger Resources" on August 18-19 in Hollywood, Florida. This year's emphasis will be on how you can nurture, build and expand your resources: financial, employee and volunteer. An opening reception with entertainment and refreshments will be held in the Nonprofit Resource EXPO from 5:30pm to 8pm on Aug. 18th. The opening ceremony will include the presentation of the Lawton's Heart Award for a lifetime of the highest humanitarian standards. Opportunities for conference sponsorship and involvement are available. Please contact Carlos Zepeda or Alex Rodriguez at 305,557,1764 or email President Marina Pavlov at Marina.fano@gmail.com for more info.

> FANO is here to serve! Please answer our conference survey today! www.fano.org

1-2-1 with Funders

For the first time ever, on August 19 from 2-5pm, the Conference will feature a "Grants Café" where fundraising and grantwriting professionals can meet face-to-face with representatives and development counsels for private foundations and public funding sources, including the AmeriCorps Program, to foster mutual understanding and efficacy in grantwriting. Nonprofit professionals and funding source representatives will both benefit from the opportunity for direct communication and networking. Please call Jorie Rose for more information 305.557.1764 or

Nationally Renowned Presenters

FANO's featured morning speaker is **Dr.** Donald Klingner, a University of Colorado Distinguished Professor and recognized expert on human resource management and policy. Professor Klingner authored or co-authored eight books including Public Personnel Management. He has also published articles on diversity and privatization. Stephen Goldsmith, former mayor of the city of Indianapolis, is our invited mid -day keynote speaker. He is currently Professor of Government at the John F. Kennedy School of Government at Harvard University and the Chair of the Board of Directors of the Corporation for National and Community Service. Professor Goldsmith was recently appointed Deputy Mayor for Operations of New York City. He has written several books, including Putting Faith in Neighborhoods: Making Cities Work Through Grass-Root Efforts.



You can also earn a Certificate in Nonprofit Management in four intensive days from FANO in coordination with Nova Southeastern University and Broward College. CEU's are available Aug 18-21. Subjects include Grantwriting, Major Gifts, Planning, Information Technology, Board Development and more. There will be a special Saturday Graduation for Certificate Participants at 4pm Aug. 21st.

7480 Fairway Drive, Suite 205, Miami Lakes, Florida, 33014 305.557.1764 www.FANO.org members.fano@gmail.com