

# WZ New?

December 19, 2011

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Florida Association of Nonprofit Organizations

*The Heart of the Florida Nonprofit Community*

## GRANTSEEKERS Continue to Struggle and Hope

Grantseeking activities are stagnating as nonprofits try to find new sources of funding to replace reduced government and other funds, according to The State of Grantseeking Fall 2011, a survey conducted by GrantStation (a FANO Preferred Partner) and PhilanTech LLC between mid-August and early October 2011. "With well over 900 respondents representing nonprofits of different sizes and issue areas nationwide, these survey results provide a sense of the current trends in grantseeking and begin to shed light on the challenges nonprofit organizations face at the end of 2011," said Cynthia Adams, CEO of GrantStation. The survey found that although a majority of organizations applied for more grants, their increased efforts only resulted in more grant funds for 26% of respondents. In addition, the average size of grants decreased from the same period last year. Still, 81% of the respondents said they believe their grant funding will be consistent or better in the next six months. "While nonprofits remain optimistic about their ability to raise funds and deliver services," said Dahna Goldstein, Founder of PhilanTech, "many organizations – particularly smaller organizations – are applying for more grants but receiving smaller grants."

Source: GrantStation

## How can FANO better serve you?

Contact us today to let us know:

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## Florida Corporations: "Tax Dodgers?"

A new study titled "Corporate Tax Dodging in the Fifty States, 2008-2010" shows that eight large corporations headquartered in Florida paid less than 4 percent of their profits in state corporate income taxes from 2008 through 2010. This is substantially lower than the 5.5 percent rate on corporate profits established in Florida law. Among the corporations: Tech Data, which paid 0.9 percent on three year profits of \$316 million; FPL parent NextEra Energy (1.8 percent on \$6.52 billion profits; Ryder System (2.1 percent on \$641 million) and Publix Super Markets (3.9 percent on \$5.466 billion). Other corporations with substantial business operations in Florida, like Comcast and Verizon, are among 68 companies that paid zero corporate tax in at least one of the three years in the study. Many other corporations operating in Florida paid a low percentage of their profits in state income taxes, including American Express, Progress Energy, AT&T, Family Dollar, Dollar General, Walgreen, Target and Wal-Mart. Several of those have received state jobs subsidies in the past, according to the Department of Economic Opportunity. The data in the study is based on annual reports of 265 Fortune 500 corporations that disclosed state and local corporate income tax payments. Because corporations are not required by law to reveal their corporate income tax payments on a state-by-state basis, it is not possible to know for certain how much was paid to Florida, only the total amount paid to all U.S. states by each corporation. Source: Florida Center for Fiscal and Economic Policy

## FLORIDA'S ANNUAL BUDGET

Curious about how your nonprofit will be affected by Gov. Rick Scott's 2012 budget? Take a look—clicking this link: [20111207\\_governor\\_s\\_budget\\_recommen-  
dation\\_bill\\_format.pdf](#)

## ANNOUNCING TWO NEW FANO PREFERRED PARTNERS

**MYOFFICEPRODUCTS** has joined the FANO team to bring more savings to your bottom line. The FANO / MY OFFICE PRODUCTS (MYOP) Flyer is attached with all the custom promotions for FANO nonprofits and associates. Also attached is a [Holiday Bonus Special](#) to roll out the program and close 2011 with a BANG! In addition to all the FANO specials, the first 5 members that sign up with My Office Products and place their first supply order will receive a [FREE HP PRINTER!](#) We look forward to working with FANO in 2012 and for many years to come. [Click here to shop](#)

**CHARITYBLOOMS.ORG** is partnering with FANO - Now you can give 8% of your purchases to FANO while providing smiles to your donors, member, and friends. Peruse the many products, not only at 1800Flowers.com, but their sister sites as well: 1800Baskets.com, FruitBouquets.com, Cheryl's cookies, Fannie May Fine Chocolates, and The Popcorn Factory. HERE IS HOW: Copy this donation ID **CHA3204S** and paste it when you checkout. Or [click here](#) and the donation ID will be automatically entered at checkout. Wasn't that easy?

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